

Product News

one of the many things that makes it so great!

Publisher's Note

2025 go?



Conference Schedule

Inside this Issue

Business Development Center Company News

publisher's note

Happy Independence Day, America – Still Looking Great at 249! Are our Fourth of July celebrations already in the rearview mirror? Where did the first half of

It turns out that a lot of time and energy has been spent keeping the lifeblood of our industry the tax-exempt Municipal Bond - alive and well, and thanks to the concerted and collaborative efforts of industry associations and legislative allies, the prospects of it surviving

and infrastructure improvements via bond issues without the burden of federal taxation is just

this budgeting cycle on Capitol Hill seem to be the best they have been all year. That this country still offers local, regional and statewide entities funding options for new developments

MSRB Marks Half Century of Service Congratulations to our friends at the Municipal Securities Rulemaking Board (MSRB) as they mark half a century last month of governing our industry! While regulators are rarely celebrated in any arena, the MSRB was chartered to protect both state and local governments and investors and entered an industry that had not seen much regulation whatsoever in its colorful history. Without question the MSRB has elevated the municipal marketplace not only in how bonds are structured and sold but more importantly how the

industry is perceived overall by the country's financial markets. And that has provided a huge uplift both in the stature and fiscal success of the municipal-bond industry nationwide. Thank you for the great work and Happy Anniversary!

Time to Send in those Updates!

Summer also means that the team at The Red Book, also known as The Bond Buyer's Municipal Marketplace®, is hard at work creating the Fall 2025 edition that will ship November 4. We gently remind our Listing firms that it is time to review the content of their company's Listings and send any changes back to us if the company has not already done so. Listing Update Forms for Fall 2025 can be submitted through Monday, August 4, by e-mailing them to **Redbook@LexisNexisRisk.com** or faxing them to (844) 299-6152. Haven't received your firm's Update Forms yet? Send an e-mail to

Redbook@LexisNexisRisk.com, and Sandi O'Reilly, our amazing Data Editor, will get them to you. We appreciate the tremendous response we receive to the Listing Update Forms we send our customers each edition. Make an even Greater Impression Want to make an even greater impression and get noticed faster in The Red Book? Add an Advertisement to your Listing package. The Red Book will "double the value" of the dollars you spend by providing advertisers their Listings for FREE up to the total amount of

the advertising purchased. This means that if your firm currently spends \$7,000 or more annually on Listings, The Red Book will add a Half-Page Advertisement at \$7,000 on the same page as any one of your Office Listings for no extra charge because we feel you have

already earned it! Reach out either to John Schade at (847) 933-5187 or me at

(847) 933-8198 by Friday, August 8, and we will walk you through the simple steps to "Add an Ad" as you maximize your footprint in The Red Book! Spring Red Book Invoices We want to thank all our *Red Book* customers for their patience with us this Spring as *The* Red Book completes its transition to a new billing and invoicing system. Our Spring

invoices were e-mailed out on June 25, so you should have received them by now. We would recommend that you check to make sure that these LexisNexis® Risk Solutions-branded invoices were not deleted by mistake or misplaced in Junk or Spam folders. We can always

Sponsorship – National Association of Bond Lawyers (NABL)

re-send them to you - just contact us directly and we will re-send.

Sincerely yours, 70m Toursaid Tom Toussaint Publisher, The Red Book (847) 933-8198 Tom.Toussaint@LexisNexisRisk.com

Thank you for your commitment to The Red Book, and we hope that what remains of your

summer includes rest, relaxation, and quality time with those who matter most to you.

Direct Policy Engagement

Track Emerging Legislative Trends

Network with Policy-Minded Peers

1 THE WORKSHOP 2025
Washington, DC | Sept. 10-12

professionals and walk away with 11+ CLE credits. With the legislative calendar in full swing, there's no better time or place to convene than Washington, DC. The Workshop takes place

Join us this fall in the nation's capital to connect more than 500 public finance legal

NABL is a specialty bar association dedicated to public finance law and committed to

at the Marriott Marquis, September 10-12, 2025. We hope to see you there!

STAY AHEAD IN

MUNICIPAL BOND LAW

The Workshop: Your Trusted Source for Public Finance Legal Insights

Register to attend

Exclusive Membership Offer!

About NABL

OR

Join NABL today and put REDBOOK25 in the member referral area and your membership will be extended through December 2026. That's 18 months of member benefits for the price of one year! This offer is only valid for new members. Ready to join? Visit this page **Product** News back to top Submit your Listing Updates NOW – Updates for the Fall 2025 edition were sent to your firm's **Red Book** contact in June. All updates are **due by August 4**. Please e-mail us at **<u>Redbook@LexisNexisRisk.com</u>** if you did not receive your firm's update forms. More Municipal Issuers - Do you want to reach Municipal Issuers? The Red Book has

them and can now connect even more of them to YOU! The Red Book is now being provided twice a year free of charge to the Top 1,000 Municipal Issuers by volume of issues released as verified by the London Stock Exchange Group (LSEG). Make a great first impression on

Register on the Municipal Marketplace® Online - Do you have your own Red Book and online subscription to the Municipal Marketplace® Online at MuniMarketplace.com? Once online, you'll be able to access continuous updates that are sent to us from *Red Book* firms

MN, MO, MS, NC, NV, OH, OK, OR, PR, SC, TN, TX, UT, VA, WA, WI, WV +1 847 933 5187 * John.Schade@LexisNexisRisk.com

John Schade - If your firm is headquartered in AK, CO, FL, GA, HI, IA, IL, IN, KS, LA, MI,

projects in the energy, manufacturing, government, transportation, health care and life sciences, and innovative technology spaces, we are well-equipped to guide you with your project financing needs. For more information about Foley, please contact:

Business Development Center back to top Looking to bring attention to your firm or need contacts for a bond deal, marketing campaign or new sales prospects? Join the firms that already advertise by adding your firm's marketing message to The Red Book. A Full-Color Premium Ad stands out from all the other black-and-white pages:

• In addition to the full-color Spring 2025 cover positions held by Kutak Rock on the

LLP elected to do in the Spring edition.

make your firm stand out from the rest!

help you achieve your firm's advertising and marketing goals.

navigate complex municipal finance transactions.

 Tax-supported and revenue obligations Lease and installment purchase financings

 Tax credit and subsidy bonds Federal, state, and local incentives

Consider a unique advertising position:

message.

Sponsorship - Dentons US LLP

DENTONS

Our expertise spans:

Company News

Front Cover, Ballard Spahr on the Spine, Greenberg Traurig LLP on the Inside Front Cover, and AG US Group Services Inc. (Assured Guaranty) on the Back Cover, your Full-Color Ad can be run anywhere in *The Red Book* on special glossy paper, just like Saul Ewing, Gray Robinson, Norton Rose Fulbright and Foley & Lardner

• Adding your firm's full-color, two-sided bind-in on heavier glossy paper will also really

Section, for example. Your ad will be seen by Issuers and all *Red Book* subscribers

Run a Full-Page, Half-Page, or Margin-Strip Ad to build your company's brand and

You can be sure that your advertisement will receive the attention of the right professionals by being in the right place at the right time. Please contact us for additional unique ideas to

Include your firm's advertisement on the opening page of the Municipal Issuers

who turn to this section to reach these important decision-makers.

We deliver innovative solutions for impactful projects. dentons.com

> Since we published the Spring 2025 edition of *The Red Book*, here are a few changes that can now be seen on the Municipal Marketplace® Online at MuniMarketplace.com and in the upcoming Fall 2025 edition:

Calfee, Halter & Griswold LLP - added its Cleveland, Ohio, office to the Project

Attorneys Section, Ms. Parrot's first name was spelled incorrectly. The correct spelling is Hester Parrot and has been corrected as it appears on the Municipal Marketplace®

Leader in Municipal Finance Structuring and Tracking Software

Proven tools, trusted by industry experts, backed by an established provider, for over

• DBC PortOpt - For traders, portfolio managers and investment bankers who need to develop or optimize financing plans and structure bids in the municipal market.

> Simplified onboarding, use and support Accurate and reliable On demand query and reporting Automated data flows to/from general ledger

Don't take unnecessary risks. Use <u>DBC</u>, the tried-and-tested industry standard.

Contact us to learn more.

• DBC Finance – Market leading software for underwriters to size and structure

Casey Parrot LLC - In its Broomfield, Colorado, office in the Municipal Bond

Online at **MuniMarketplace.com**. **The Red Book** regrets the error.

back to top

back to top

municipal bond issues. • DBC Housing - Modeling and structuring software specific for mortgage-backed bonds in the tax-exempt housing market. DBC Debt Manager – The leading debt management software - track/forecast analyze - solution for municipal issuers.

Conference Schedule

Wednesday-Friday, September 10-12

Monday-Tuesday, September 29-30

Monday-Wednesday, November 3-5

The Bond Buyer's Infrastructure Conference

The Workshop 2025 - NABL

Boston Marriott Long Wharf Boston, Massachusetts

Manchester Grand Hyatt

Sherman &Howard

our capabilities here:

Marriott Marquis Washington, D.C.

Taft/

We take a proactive stance in our work, foreseeing potential legal challenges and opportunities, as we assist clients with bond financings, economic development instruments, tax incentive programs, and novel financing methods for projects throughout the country. From conceptualization and structural assessment to finalization and ongoing compliance

region. Both firms have been pivotal in the economic development and growth of numerous cities and towns throughout the Midwest and the Mountain West serving as bond, issuers, tax, borrowers, disclosure, and underwriters counsel.

https://www.taftlaw.com/services/practices/public-finance-and-economic-development/

Sherman & Howard has joined forces with Taft, one of America's fastest-growing middle market law firms. Our combination brings a deeper bench of legal services, industry knowledge, and nearly 140 years of innovative thinking to the Mountain West

advancing the industry through education and advocacy. With more than 2,000 active members, you will find a network and community to help elevate your practice.

<u>Tom Toussaint</u> – If your firm is headquartered in AL, AR, AZ, CA, CT, DC, DE, ID, KY, MA, MD, ME, MT, ND, NE, NH, NJ, NM, NY, PA, RI, SD, VT, WY

We know Project and

Infrastructure Finance

Large projects face challenges and scrutiny from many angles — getting the right financing, dealing with government regulations, and coordinating every step from beginning to end are all necessary elements of a successful project.

With decades of experience working on complex, multiparty

David Markey | Partner | dmarkey@foley.com Laura Bilas | Partner | Ibilas@foley.com

+1 847 933 8198 * Tom.Toussaint@LexisNexisRisk.com

Sponsorship – Foley & Lardner LLP

FOLEY.COM

PUBLIC FINANCE

throughout the year. For a special online subscription offer, please contact:

these industry decision-makers with your firm's messaging in The Red Book!

Dana Lach | Partner | dlach@foley.com

©2025 Foley & Lardner LLP | Attorney Advertisement

Award Winning Polycentric Global Reach In recent years, state and local governments have leveraged historically low interest rates to issue tax-exempt bonds for infrastructure and community development. Simultaneously,

organizations. Post-closing, we advise on compliance and IRS audits.

Variable-rate, direct purchase, and derivative products

increased federal and state regulation has heightened the need for skilled legal counsel to

With experience in public finance across all 50 states, we structure and close financings for projects such as sports arenas, schools, affordable housing, health care facilities, airports, utilities, and mass transit. We serve as bond, tax, or disclosure counsel to government entities, and as special counsel to underwriters, investors, banks, and tax-exempt

Holley & Pearson-Farrer LLP - Welcome to The Red Book! This firm is now listing its Chicago, Atlanta, and New York offices in the Municipal Bond Attorneys Section. Spilman Thomas & Battle, PLLC - added Arthur E. Anderson, Attorney, to its Roanoke, Virginia, offices in both the Municipal Bond Attorneys and Project Finance:

SS&C DBC® Municipal Finance Solutions

Attorneys sections.

Sponsorship – SS&C's DBC

three decades.

Finance: Attorneys Section.

San Diego, California Sponsorship - Taft Stettinius & Hollister, LLP

The Bond Buyer's California Public Finance Conference

after issuance, you see Taft's work across the transportation industry, utilities, schools,

healthcare and cultural facilities, housing, airports, stadiums, and more. Learn more about

OR

+1 847 933 8198 * Tom.Toussaint@LexisNexisRisk.com

Copyright © 2025 LexisNexis Risk Solutions Privacy Policy 1000 Alderman Drive, Alpharetta, GA 30005

more information For more information about listing new offices, starting your own *Red Book* subscription, or advertising in *The Red Flyer* or *The Red Book*, contact: <u>Tom Toussaint</u> – If your firm is headquartered in AL, AR, AZ, CA, CT, DC, DE, ID, KY, MA, MD, ME, MT, ND, NE, NH, NJ, NM, NY, PA, RI, SD, VT, WY

<u>John Schade</u> – If your firm is headquartered in AK, CO, FL, GA, HI, IA, IL, IN, KS, LA, MI, MN, MO, MS, NC, NV, OH, OK, OR, PR, SC, TN, TX, UT, VA, WA, WI, WV +1 847 933 5187 * John.Schade@LexisNexisRisk.com LexisNexis and the Knowledge Burst logo are registered trademarks of RELX Inc.