

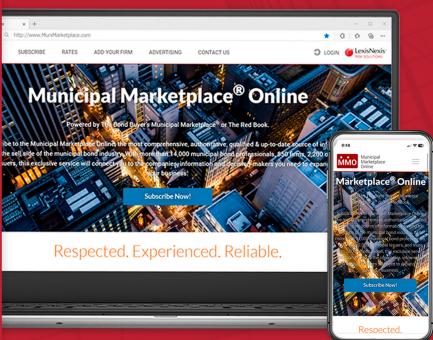
2025 MEDIA KIT

The Bond Buyer's Municipal Marketplace®

The Red Book

Respected. Experienced. Reliable.





Leverage The Red Book Advantage - In Print and Online

The Bond Buyer's Municipal Marketplace®, also known as The Red Book, is a trusted resource for the "sell" side of the municipal-bond industry — a position we've held for almost a century. The Red Book is a proven source for more qualified, more authoritative and more comprehensive contact information about the top businesses and leaders in the municipal-bond industry. Thousands of senior decision makers turn to its pages and to the Municipal Marketplace® Online at MuniMarketplace.com to identify new firms and business partners for creating and bringing to market new tax-free bonds.

All contact data in *The Red Book* comes directly from firms that must first prove they have been hired to work on a municipal bond within the last 24 months. Authenticated *Red Book* firms pay to be listed within the sections of the book describing the services they provide. More than three-fourths of these firms update the information they run with us every six months, making *The Red Book* data a current and more accurate source of municipal-bond industry data.

Advertise in *The Red Book* with the confidence your advertisement and listing will be seen by the right people at the right time — most of our listing firms are also subscribers to *The Red Book*.



Respected. Experienced. Reliable.

The Red Book is an invaluable industry resource you will use to help you:

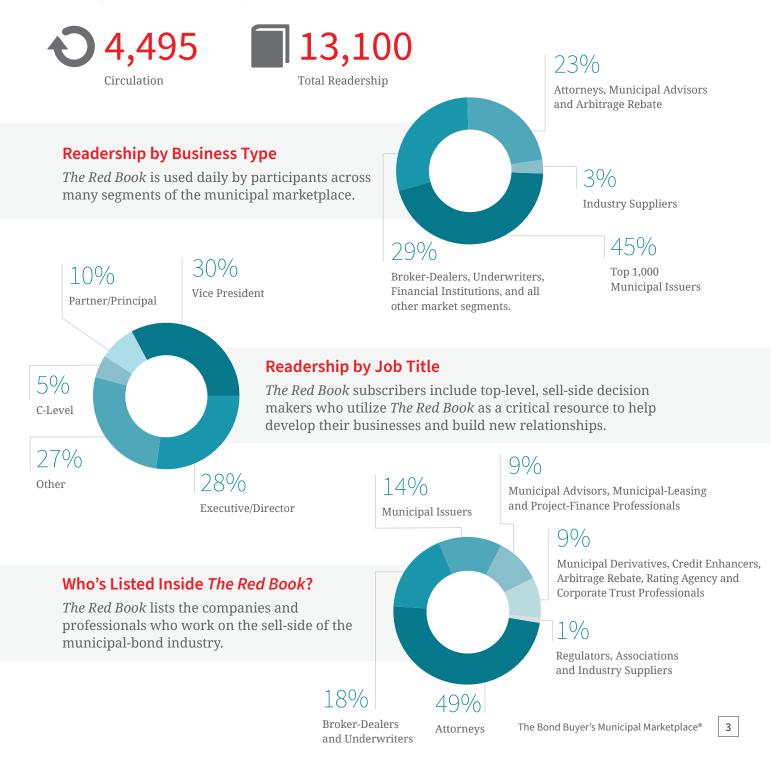
- Verify names, titles, addresses, phone and fax numbers, email and website addresses and areas of expertise
- Review current industry rankings, new offices and company name changes
- Locate product and service providers, state regulators and industry associations
- Identify vendors whose products and services can help bring these bonds to market

Who's Who and What's What

Who Reads The Red Book?

More Than 1,000 of the Top Municipal Issuers in the US – That's Who!

Because we know that so much of the activity in the municipal-bond industry begins on the desks of Municipal Issuers, The Bond Buyer's Municipal Marketplace®, also known as "The Red Book," is now on the desks of the Top 1,000 Municipal Issuers by volume as reported by LSEG (London Stock Exchange Group, formerly Refinitiv). These high-dollar, municipal-bond decision makers are always recruiting new service providers to work with them as they prepare to bring billions of dollars of new bonds to market each year. Don't miss being seen, sought after and selected when you advertise and list your firm in *The Red Book*!



The Red Book Advertising – Standing Out from the Rest

Leading municipal issuers and advisors turn to *The Red Book* when they are planning new bond issues. *The Red Book* provides more authoritative lists of the many potential players needed for the work ahead.

Be top of mind at the right time by advertising in *The Red Book*. Gain competitive advantage by standing out as decision makers pore over *The Red Book* to identify new business partners.

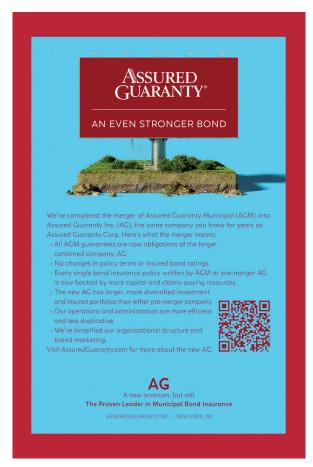
Ads say so much more than a simple listing by highlighting a company's strengths, character and even brand image. What begins as an eye-catching design quickly becomes messaging that communicates why your company is the ideal choice for the deal at hand.

Advertising in print and online helps build your company's brand awareness, generate new leads and facilitate new relationships to expand your business.

Four-Color Premium Positions

Grab the attention of our exclusive subscriber base with these full-color premium positions:

- Front Cover
- Back Cover
- Spine
- Inside Front Cover
- Inside Back Cover
- Thumb-Cut Tabbed Section-Opening Pages Right-Hand Pages only
- Bind-ins
- Loose Package Inserts
- Sticker for Shipping Box



Full-Color Back Cover Ad



Full-Color Spine Ad

The Red Book Advertising - Ad Sizes and Positions

Thumb-Cut Tabbed Section-Opening, Right-Hand Page Positions

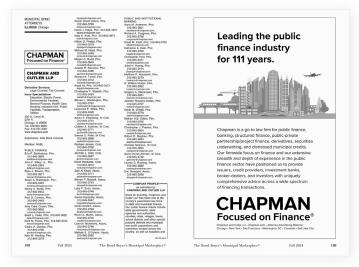
All Section-Opening, Right-Hand Page Ads are printed in black & white and can be upgraded to include full-color printing on thick, glossy paper for only \$2,500 more per year!

- · Target Business Enterprises
- Broker-Dealers & Underwriters
- Municipal Advisors
- Municipal Derivatives
- Municipal Bond Attorneys
- Tax Controversy Representation
- Credit Enhancers
- Corporate Trustees
- · Arbitrage Rebate
- Rating Agencies
- Municipal Leasing
- Project Finance
- Municipal Issuers
- Master Index
- Suppliers & Services Guide

Other Special Positions/Ads

All interior positions are printed in black and white. A full-color upgrade on glossy, thicker paper is available for an additional charge.

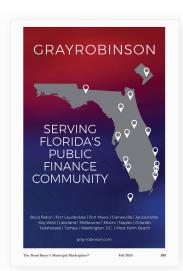
- Thumb-Cut Tabbed Section-Opening, Right-Hand Page
- Section-Opening, Left-Hand Page
- Opposite Inside Front Cover
- Title Page
- Opposite Title Page
- Opposite Table of Contents
- Top 1,000 Municipal Issuers Opening Page
- Suppliers & Services Guide Opening Page
- Full Page
- Half Page
- Margin Strip



Create a 2-page spread with a Full-Page Ad opposite your Listing, Highlight and Logo Enhancements.



Dominate the page with a Half-Page Ad on the same page as your firm's Listing.

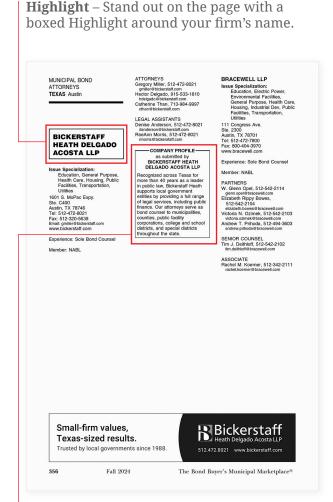


Distinguish your firm with a Four-Color Ad.

Enhance Your Listings in *The Red Book*With Company Profiles, Logos and Highlights

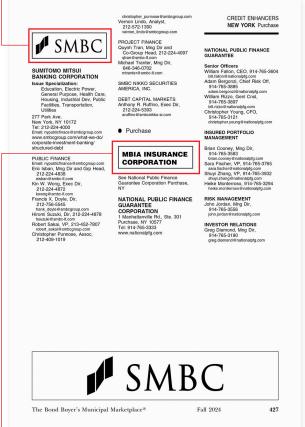
Increase Your Company's Visibility

Add these effective enhancements to your Listings to stand out from the crowd. Whether a Company Profile, Logo or Highlight, the enhancement you select will be included inside *The Red Book* and on the Municipal Marketplace Online at MuniMarketplace.com.



Company Profile – Spotlight your firm's experiences and unique expertise by adding a 100-word Company Profile. Your Company Profile lengthens your Listing and gives it greater visibility.

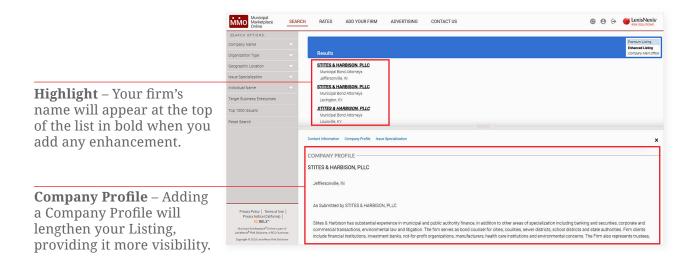
Logo – Reinforce your company brand recognition by adding your Logo.

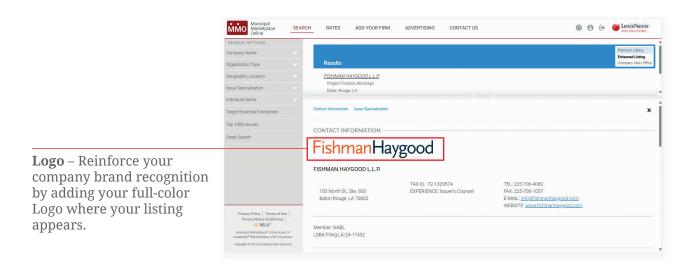


Highlighted Cross-Reference Listing – Add a Highlighted Cross-Reference Listing to point readers to a new company name and/ or location(s).

Enhance Your Listings on the MuniMarketplace.com

Adding a Highlight, Logo or Company Profile to your Listing in *The Red Book* also helps maximize your firm's visibility and reach online at MuniMarketplace.com.





Electronic Advertising – The Municipal Marketplace® Online and *The Red Flyer*

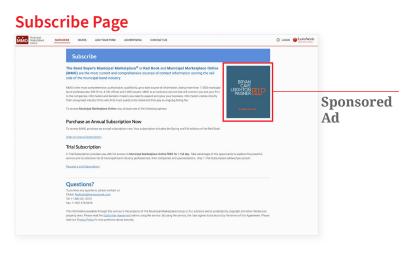
Advertising electronically within *The Red Book* family of products expands the reach of your company's brand even further into the municipal-bond industry, whether with a Tile Ad on the Municipal Marketplace Online at MuniMarketplace.com or via an Advertisement in *The Red Flyer*.

MuniMarketplace.com Advertising

Advertising on the MuniMarketplace.com showcases your firm's thought-leadership and is a cost-effective way to place your company's message at the front and center of the municipal-bond industry.

More than 95% of all *Red Book* subscriptions—both the paid subscribers and the Top 1,000 Issuers—include access to the website. Companies advertising on the MuniMarketplace.com know that their message is seen by subscribers and non-subscribers alike as all ad positions appear on pages anyone visiting the website can see.



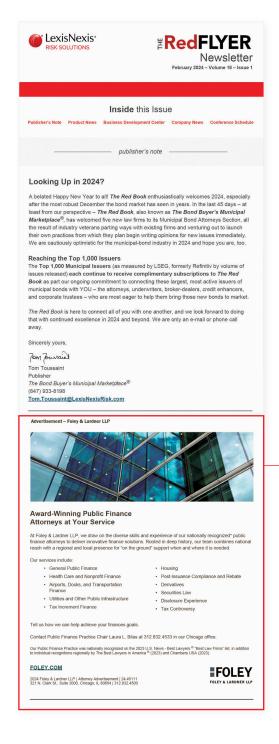






Electronic Advertising – (continued) **The Red Flyer**

Decision makers across the marketplace also seek out potential vendors and customers through *The Red Flyer* several times each year with *Red Book* deadline reminders, helpful information on new ways to reach more customers and a calendar of upcoming industry conferences.



The Red Flyer Advertising

The Red Flyer provides an informal way to directly reach more than 9,500 municipal-bond professionals in our Database via email five times each year. Connect with our customers as we remind them to send in their contact Listing updates, suggest unique ways to reach more customers, grow their businesses and even share recently updated customer data.

Advertising within *The Red Flyer* offers you the opportunity to increase brand recognition, demonstrate expertise and introduce new products and services. We offer two advertising levels: **Display Advertisements** and **Standard Advertisements**.

The Red Flyer's **NEW Display Advertisement** offers sponsors the most space or "real estate" in the e-newsletter via a full-color display ad in the form of an html file that can include multiple images and interactive links.

Our **Standard Advertisement** includes a 150-word description, the company's Logo and a link embedded in the Ad connecting readers to the webpage address provided by the company.

See *Red Flyer* Advertising pricing on Page 13.



The Red Book Database – Reach Who You Want, When and How You Want

Ready to launch a new product or service campaign to municipal-bond attorneys, issuers or advisors and looking for a simple, direct way to reach them in large numbers? Or does your team need some fresh sales leads that are more accurate and more reliable? *The Red Book* Database might be just the resource you need.

The Red Book Database includes all firms and individual names listed in The Bond Buyer's Municipal Marketplace® or The Red Book and their accompanying contact information.

The data file is delivered in an Excel spreadsheet twice during the year and provides main- and branch-office locations and the sections in which they list. Each record contains the individual's first and last names, title, postal and email addresses and phone and fax numbers. For municipal issuers, we also provide debt totals and the number of issues released going back more than a decade.

Lease the entire file of more than 11,000 names or narrow it down by section, geography or a combination of the two. Our contact information comes directly from the companies who pay to be included in *The Red Book*, making it a great source for more accurate and more complete contact data.

Pricing

Complete Database Annual Lease

\$17,500

Section	Count*
Arbitrage Rebate	138
Associations	59
Municipal Bond Attorneys	5,330
Corporate Trustees	53
Credit Enhancers	174
Broker-Dealers & Underwriters	2,047
Municipal Advisors	772
Municipal Derivatives	122
Municipal Issuers	1,900
Municipal Leasing	47
Project Finance	213
Rating Agencies	468
Regulators, Depository & Clearing	27
Tax Controversy Representation	80
Suppliers & Services Guide	37

Total: 11,467 names

Segmented Database Pricing

Prices begin at \$1.75 per individual record with a \$1,000 minimum order.

Databases are leased as annual licenses that allow for unlimited use of the data during the term of the lease and include two data-file deliveries.

^{*} Counts are approximate and change as firms send us updates.

Rate Card No. 46

Print Sizes	Width x Height
Front Cover	5.125" x 5"
Spine	1" x 4.5"
Title Page	5.125" x 5"
Section Opening	5.125" x 7.25"
Full Page	5.125" x 8"
Half Page	5.125" x 4"
Margin Strip	5.125" x 1"
Logo	1.044" x 1"
Loose Package Insert	5.125" x 3.75"

Online Sizes	Pixel Size (w x h)
Title Ad	250 x 300
Logo	No larger than 100 x 60

Reservation Dates and Policies

The Red Book Publication Schedule

Published twice annually in May and November

Space and Advertising Materials Deadlines

Spring – February 24, 2025

Fall - August 12, 2025

Note: Any contract or artwork submitted after the Advertising Materials Deadline will be charged a late fee. Artwork submitted incorrectly will be returned to the customer. Customer acknowledges that late artwork might not appear in the upcoming edition.

Billing

All invoices are payable upon publication of the first contracted issue. Terms are net 30.

Reservation Policy and Multi-Year Contracts

Guaranteed positions awarded on a first-come, first-served basis upon our receipt of the signed contract. Contracts can be written for 1- or 2-year terms and contract pricing is guaranteed for the duration of the contract.

Courtesy Rates for Display Advertisers

Display Advertisers receive special pricing on subscriptions to *The Red Book/* MuniMarketplace.com and *The Red Book* Database.

Rate Card No. 46

The Red Book Display Ads

Full-Color Premium Positions

Ad Position	Annual Rates
Front Cover	\$45,500
Back Cover	\$42,500
Spine	\$40,000
Bind-Ins*	\$32,000
Inside Front Cover	\$19,000
Inside Back Cover	\$15,500
Section-Opening Right-Hand Page	\$16,000
Loose Package Insert*	\$6,000
Sticker for Shipping Box*	\$6,000

^{*} Printed by The Red Book

Black-and-White Positions

Ad Type	Annual Rates
Section-Opening, Right-Hand Page	\$13,500
Section-Opening, Left-Hand Page	\$11,500
Opposite Inside Front Cover	\$15,500
Title Page	\$12,500
Opposite Title Page	\$15,500
Opposite Table of Contents	\$14,500
Full Page	\$9,500
Half Page	\$7,000
Margin Strips up to 3	(each) \$2,000
Margin Strips 4 or more	(each) \$1,700
Full Color Add full color to any ad on thicker, glossy paper	additional \$3,500

Section-Opening Page Options

- Target Business Enterprises
- Broker-Dealers & Underwriters
- Municipal Advisors
- Municipal Derivatives
- Municipal Bond Attorneys
- Tax Controversy Representation
- Credit Enhancers
- Corporate Trustees
- Arbitrage Rebate
- Rating Agencies

- Municipal Leasing
- Project Finance
- Municipal Issuers
- Master Index
- Suppliers & Services Guide

Rate Card No. 46

Electronic Advertising Rates

Municipal Marketplace Online Advertising Rates

Home-Page Banner Ad	
6 months	\$900
1 year	\$1,500

Tile Ad	
6 months	\$900
1 year	\$1,500

Print and Online Listing Enhancements

Company Profile	Every 6 Months
Up to 100 words	\$325
101 to 300 words	\$400
Logo	\$300
Highlight	\$200
for Display Advertisers, Half-Page or larger	FREE, 1 per Ad

Highlighted Cross-Reference Listing \$400

ERedFLYER E-Newsletter

Publishing in February, May, July, October and December

Display Advertisement	
1 issue	\$700
3 issues	\$1,650
5 issues	\$2,000

Standard Advertisement	
1 issue	\$400
3 issues	\$900
5 issues	\$1,250

Rate Card No. 46

Suppliers & Services Guide Listings and Enhancements in Print and Online

Printed on yellow paper, this special section showcases your firm and the ways it can serve the municipal-bond industry.

Build Your Business Quickly!

You company's Listing appears in two places — on the Municipal Marketplace Online at MuniMarketplace.com and in *The Red Book*.

Print and Online Listing Fees

Listing	Every 6 Months
Listing in 1 Section Includes Complimentary 100-Word Company Profile	\$425
Additional Listing in Each Different Section	\$225
Logo	\$300
Highlight	\$200
Company Profile	
Up to 100 Words	Complimentary with Listing
101 to 300 Words	\$300

Suppliers & Services Guide Sections

Advertising Agencies

Consulting Services

Executive Search

Financial Printers

Government Banking & Services

Online Services

- Internet Service Products
- Internet Sites
- Other Online Services

Publications

Securities Clearance

Software & Information Services

- Compliance Solutions
- · Deal Structuring, Pricing, Bidding
- Market & Investors Information
- Public Funds Management
- · Trading and Processing
- Trust Accounting
- Other Software/Information Services

Training & Professional Development

Rate Card No. 46

Suppliers & Services Guide Display Advertising Rates

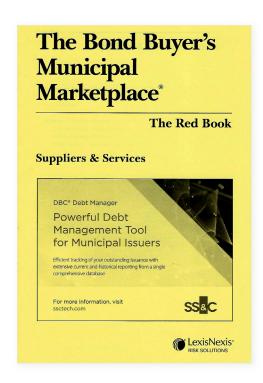
Expand your Market Reach

Grab the attention of this exclusive Municipal Marketplace subscriber base with these premium ad positions on yellow paper.

- All print ads in Suppliers & Services Guide appear in black and white.
- Rates cover 2 editions.

Ad Position	Annual Rates
Section Front Cover	\$5,500
Full Page	\$5,000
Half Page	\$3,000
Margin Strip	\$2,000

Print Ad Example



For more information, email us at redbook@lexisnexisrisk.com, call 847.933.5160, or visit munimarketplace.com



About LexisNexis Risk Solutions

LexisNexis® Risk Solutions harnesses the power of data, sophisticated analytics platforms and technology solutions to provide insights that help businesses across multiple industries and governmental entities reduce risk and improve decisions to benefit people around the globe. Headquartered in metro Atlanta, Georgia, we have offices throughout the world and are part of RELX (LSE: REL/NYSE: RELX), a global provider of information-based analytics and decision tools for professional and business customers. For more information, please visit www.risk.lexisnexis.com and www.relx.com.

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