LexisNexis® RISK SOLUTIONS

THE RedFLYER Newsletter

July 2016 – Volume 29 – Issue 3

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publisher's note

Munis Set for Record Issuance Again this Year as America Celebrates its 250th!

It's the middle of July, and the Municipal Bond industry appears once again set to deliver a record year for issuance as the United States marks its 250th Anniversary this month! Both are worth celebrating as it is this amazing country that creates a market so favorable to this explosive growth of Municipal Bonds.

Connecting now to more than 1,200 Municipal Issuers

And with Municipal Bond issuance again rising to record levels, **The Bond Buyer's Municipal Marketplace®** also known as **The Red Book**, is renewing its commitment to connecting its customers with these issuers both in print and via **The *Red Book* Online**, also known as the **Municipal Marketplace® Online**, **exclusively and specialized**. All soon to be in the hands of the about 1,300 Municipal Issuers when **The Red Book** now reaches as they begin work on future bond issues.

That is **The Red Book's** commitment to you and the **Municipal Bond Industry** as a whole.

Time to Send in those Updates

July also means that the team at **The Red Book** is hard at work creating the **Fall 2026 edition** that will ship beginning in late September. Now is the time to let the team know the content of their company's Listings and send any changes back to us of the company has not already done so. **Use discount Update Forms** in Fall 2026 can be submitted through **Tuesday, August 9**, by e-mailing them to Redbook@LexisNexisRisk.com or faxing them to (845) 398-3155.

Haven't received your firm's Update Forms yet? Send an e-mail to **Redbook@LexisNexisRisk.com** or call **(845) 398-3155 and leaving Data Editor**, will send them to you. We appreciate the tremendous response we receive to the Listing Update Forms we send our customers each edition.

Make an even Greater Impression by Adding an Ad

Want to make an even greater impression and get noticed faster in *The Red Book*? Add a Display Ad to your Listing Page. **The Red Book** will "double the value" of the dollars you spend by providing advertisers their **Listings for *FREE*** up to the total amount of the purchasing ad. Use discount **Update Forms** in Fall 2026 can be submitted through **Tuesday, August 9**, by e-mailing them to Redbook@LexisNexisRisk.com or faxing them to (845) 398-3155.

Thank you for your commitment to *The Red Book*, and we hope that what remains of your summer includes time, relaxation, and quality time with those who matter most to you.

Sincerely yours,

Tom Toussaint

Tom Toussaint
Publisher, The Red Book
(847) 933-9198
Tom.Toussaint@LexisNexisRisk.com

Sponsorship – Dentons US LLP

DENTONS

Award Winning Polycentric Global Reach

In recent years, leaders of government and business have managed historically low interest rates to issue tax-exempt bonds for infrastructure and community development. Simultaneously, increased federal and state budgetary pressures have changed the need for skilled legal counsel to navigate complex municipal finance transactions.

With experience in public finance across all 50 states, we structure and close financings for projects such as sports arenas, schools, affordable housing, health care facilities, airports, utilities, and mass transit. We serve as bond, tax, or disclosure counsel to government entities, and as special counsel to underwriters, investors, banks, and tax-exempt organizations. Post-closing, we advise on compliance and IRS audits.

Our expertise spans:

- Tax-exempt and revenue obligations
- Lease and installment purchase financings
- Variable-rate, public-private, and derivative products
- Tax credit and subsidy bonds
- Federal, state, and local matters

We deliver innovative solutions for impactful projects.

dentons.com

Product News

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Submit your Listing Updates NOW – Updates for the **Fall 2026 edition** were sent to your firm's **Red Book** contact and are currently being entered into the Database. **Updates are due** at or **Redbook@LexisNexisRisk.com** by e-mail or **Tom.Toussaint@LexisNexisRisk.com** if you did not receive your firm's update forms.

More Municipal Issuers – Do you want to reach Municipal Issuers? **The Red Book** has them and can help connect you with them and more! In addition to its paid Subscribers, **The Red Book** is now being provided twice a year **free of charge** to the **Top 1,200 Municipal Issuers** nationwide (also referred as entities by LBEC (the Lipman Brock Exchange Group). Make a great first impression on these industry decision-makers with your firm's **Listings** in the **Red Book**.

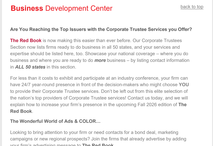
Register on the Municipal Marketplace® Online – Be sure to have your own **Red Book** customer subscription to the **Municipal Marketplace® Online** at MuniMarketplace.com Once online, you'll be able to access continuous updates that are sent to us from **Red Book** firms throughout the year. For a special online subscription offer, please contact:

Tom Toussaint – If your firm is headquartered in AK, AR, CO, FL, GA, HI, IA, IL, IN, KS, LA, MI, MN, MO, MS, NC, NV, OH, OK, OR, PR, SC, TN, TX, UT, VA, WA, WI, WV
+1 847 933 9198 / **Tom.Toussaint@LexisNexisRisk.com**

OR

John Schade – If your firm is headquartered in AK, CO, FL, GA, HI, IA, IL, IN, KS, LA, MI, MN, MO, MS, NC, NV, OH, OK, OR, PR, SC, TN, TX, UT, VA, WA, WI, WV
+1 847 933 9187 / **John.Schade@LexisNexisRisk.com**

Sponsorship – NABL



The 50th Workshop: Building Bonds for Our Future

This fall, join NABL in celebrating 50 years of learning, leadership, and connection. Attendees will engage in 24 educational sessions, hear from over 12,50 hours of continuing legal education (CLE), along with timely updates and meaningful opportunities to connect with business and attorneys in the municipal bond profession. This year's conference takes place at the Hilton Chicago, October 14-16, 2026. We look forward to welcoming you to this milestone event!

Learn More + Register

NABL Staff

NABL is a **specialty bar association dedicated to public finance law** and committed to advancing the industry through education and advocacy. With more than 2,000 active members, you will find a network and community to help elevate your practice.

Exclusive Membership Offer!

Join NABL by July 31, 2026, and save 50% on membership dues. **By becoming a NABL member**, you'll also save $500 on registration for The Workshop when you register at the early bird rate. **Use discount code: NEWM when completing your membership application**. This offer is valid for new members only.

Business Development Center

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Are You Reaching the Top Issuers with the Corporate Trustee Services you Offer?

The Red Book is now making this easier than ever before. Our Corporate Trustee Services now lists Issuers by month to do business in all 50 states, and your services and expertise should be listed here, too. Showcase your national coverage – where you do business and where you do not. Be seen by decision-makers – by listing contact information – **ALL 50 states** in this section.

If you have a trustee department and participate at an industry conference, your firm can have 24/7 year-round presence in front of the decision-makers who might choose YOU to provide their Corporate Trustee services. Don't be left out from this wide selection of the nation's top providers of Corporate Trustee services! Contact us today, and we will provide you with the information you need to be sponsoring the upcoming Fall 2026 edition of **The Red Book**.

The Powerful Word of Ads & COLOR.

Looking to bring attention to your firm or need contacts for a bond deal, marketing campaigns or new regional prospects? Join the firms that already advertise by adding your firm's advertising message to **The Red Book**.

A Full-Color Ad stands out from all the other black-and-white pages:

- **Full-Color, Full-Page Ad** – In addition to the full-color Spring 2026 cover positions currently held by Kaplan Rock the Red Cover, Barnes & Thornburg on the spine, Hawkins Delafield & Wood LLP on the Inside Front Cover, and Assured Guaranty on the Back Cover, your Full-Color Ad can be on everywhere in **The Red Book** on special glossy paper, just like Saul Ewing LLP, Greenberg Traurig, LLP, Holland & Knight, Jeffries LLP, Norton Rose Fulbright, Gryphon.io, Taft Stettinius & Hollister LLP, and Foley & Lardner LLP elected to do in the Spring edition.
- **Full-Color Blind-In** – Adding your firm's full-color, 2-sided Blind-In or header glossy page will also really make your firm stand out from the crowd.

Consider a unique advertising position:

- **Display Ad** – Run a Full-Page, Half-Page, or Margin-Bleg Ad to build your company's brand and message on the same or facing page as one or more of your Listings
- **Special Position** – Include your firm's advertisement on the opening page of the Municipal Issuers section, for example. Your ad will be seen by Issuers and all Red Book subscribers who turn to this section to reach these important decision-makers

You can be sure that your advertisement will receive the attention of the right professionals at the right time. Please contact us for additional unique ideas to help you achieve your firm's advertising and marketing goals.

Sponsorship – Taft Stettinius & Hollister, LLP

Taft/
Sherman
&Howard

Sherman & Howard has joined forces with Taft, one of America's fastest-growing middle market law firms. Our combination brings a deeper bench of legal services, industry knowledge, and nearly 140 years of innovative thinking to the Mountain West region.

Both firms have been pivotal in the economic development and growth of numerous cities and towns throughout the Midwest and the Mountain West serving as bond, issuers, tax, borrowers, disclosure, and underwriters counsel.

We take a proactive stance in our work, foreseeing potential legal challenges and opportunities, as we assist clients with bond financings, economic development instruments, tax incentive programs, and novel financing methods for projects throughout the country.

From conceptualization and structural assessment to finalization and ongoing compliance after issuance, you can count on our firm across transportation initiatives, utilities, schools, healthcare and cultural facilities, housing, airports, stadiums, and more. **Learn more about our capabilities here.**

https://www.taftlaw.com/services/practices/public-finance-and-economic-development

Company News

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Since the Spring 2026 edition of **The Red Book** was released, here are a few of the changes that can now be seen on the **Municipal Marketplace® Online** at MuniMarketplace.com and in the upcoming Fall 2026 edition.

Caine Mitter & Associates Incorporated – The following names were omitted from the Listing: Municipal Advisors Section: Addison Gleason, Margaret Yu, Max Greenfeld, James Jeff, Ajay Sivasalava, and Ben Chen. **The Red Book** regrets the error.

Doyle Harris Davis & Haughey – Welcome to **The Red Book**! This firm is now listing in Tulsa, Oklahoma, office in the Municipal Bond Attorneys Section.

Texas Capital Securities – Welcome to **The Red Book**! This firm is now listing in Dallas and New York offices in the Broker-Dealers & Underwriters Section.

First Farm Advisors, LLC – Welcome to **The Red Book**! This firm is now listing in Charlotte, North Carolina, office in the Municipal Advisors Section.

Sponsorship – Foley & Lardner LLP

FOLEY

We know Project and Infrastructure Finance

Large projects bear challenges and scrutiny from many angles—getting the right financing, deals with government entities, and complex regulatory issues. We know how to end are all necessary elements of a successful project.

With decades of experience working on complex, multiparty projects in the energy, transportation, government, transportation, health care and life sciences, and innovative technology spaces, we are well-equipped to guide you with your project financing needs.

For more information about Foley, please contact:
Dana Luck | Partner | dluck@foley.com
David Manley | Partner | dmanley@foley.com
Laura Bilas | Partner | lbilas@foley.com

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FOLEY & LARDNER LLP

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Conference Schedule

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The Bond Buyer's Infrastructure Conference
Monday-Tuesday, September 14-15
Renaissance Chicago Downtown
Chicago, Illinois

The Bond Buyer's California Public Finance Conference
Wednesday-Friday, October 14-16
Marriot Marquis
San Francisco, California

NABL's The Workshop 2026
Wednesday-Friday, October 14-16
The Hilton Chicago
Chicago, Illinois

more information

For more information about listing new offices, starting your own ***Red Book*** subscription, or advertising in ***The Red Book*** or ***The Red Book***, contact:

Tom Toussaint – If your firm is headquartered in AK, AR, AZ, CA, CT, DC, DE, ID, KY, MA, MD, ME, MT, ND, NE, NH, NJ, NM, NY, PA, RI, SD, VT, WY
+1 847 933 9198 / **Tom.Toussaint@LexisNexisRisk.com**

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+1 847 933 9187 / **John.Schade@LexisNexisRisk.com**

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